

TERM LIFE QUESTIONS

Please provide the following:

1. Last 5 years of premium and claims experience as defined below:

- Premium by year
- Average volume
- Average lives
- In force rate by period
- Claims paid, including interest
- Claim count
- Pending reserve by period
- Waiver of premium reserve by period (Life only)
- Conversion/portability charges if applicable

A—As indicated in the RFP, the State’s program currently offers two other life insurance products – Universal Life Insurance and Supplemental Life Insurance. Therefore, there isn’t any term life insurance data to provide.

2. Detailed plan design information

- For each coverage, were there any plan design changes for the past 5 years?
- Were there any changes in rates due to a change in plan design?

A—As indicated in the RFP, the State’s program currently offers two other life insurance products – Universal Life Insurance and Supplemental Life Insurance. Therefore, there isn’t any term life insurance data to provide.

3 Current census file containing the following:

- Date of birth
- Gender
- Zip code
- Coverage amount by product offering
- Salary
- Class (if applicable)
- State of residence

A—Due to our confidentiality requirements, we are unable to release certain information to non-vendors. Additionally, coverage amount is not available for a product we do not underwrite or currently have in place.