



- Financials (Rae-Ellen)
- Medicare Advantage update (Rae-Ellen)
- Partnership (Bernie)
- High level utilization data (FY22 vs. most recent 12 months through first quarter 2023) (Josh)
- Communications (Betsy)



#### FY 2022-2023 Year End Health Account Balances

#### **Budget Review 1.15.23**

Active Employee Healthcare Appropriation					
Projected Appropriation Balance	\$	32,817,493.73			

Active Employee Healthcare FAD Accounts				
Projected Active Health FAD	\$	26,326,807.09		
Projected Active Rx FAD	\$	13,293,061,25		
Combined FAD Balances:	\$	39,619,868.34		

Retired Employee Healthcare Appropriation					
Projected Appropriation Balance	\$	71,284,131.20			

Retired Employee Healthcare OPEB FAD Accounts				
Projected Retiree Health	\$	198,263,467.59		
Projected Retiree Rx	\$	12,303,437.06		
Combined FAD Balances:	\$	210,566,904.65		

## **Medicare Advantage Implementation**





#### **Claim Processing Updates**

- Physical Therapy PA Update
- Naturopath Claim Adjudication Correction

#### **Medicare Premium Collection**

Medicare Premium Data Transferring Correctly

#### **Turn 65 Age-In Process**

- Coordination of Care Transitions
- Communication Process

# **Partnership**





#### Partnership 2.0

As of 2/14/23 we have 160 groups enrolled totaling just under 25,000 employees and approximately 58,000 members.

As of 2/1/23, we had 126 groups who have completed their 3-year contract commitment under Partnership and had the option of leaving the plan without an early termination penalty. Ten groups have decided to leave prior to 1/1/23.

Last month we held another partnership update meeting with existing group leads and provided them an updated rate projection (8-10%) for 7/1/23. We plan on providing one more emailed update towards the end of February before rates are finalized in early April.

#### Partnership 1.0

As of 2/1/23 we still have 5 groups remaining totaling approximately 2,400 employees and just under 3,400 members.

### **Actives & Non-Medicare Retirees**

All Plans

**Utilization Dashboard** 

Current Period: Oct 2021 – Sep 2022 Prior Period: Oct 2020 – Sep 2021

#### **Utilization Dashboard**

Current Period: Jul 2021 – Jun 2022 Prior Period: Jul 2020 – Jun 2021

#### Claims Summary<sup>1</sup>

	Total Cost (PMPM)	% of Total Cost		Current Trend
Medical	\$688.41	82%		8.4%
Inpatient Facility	\$133.66	16%	•	2.6%
Outpatient Facility	\$279.00	33%		14.5%
Professional Services	\$255.19	30%	<b>A</b>	9.5%
Ancillary	\$20.55	2%	•	3.4%
Pharmacy	\$152.94	18%		14.6%
Total Cost	\$841.35			9.5%

#### **Key Utilization Metrics**

Category ( Utilization per 1,000)	<b>Current Period</b>	Prior Period	% Change
Office Visits	5,328	4,771	11.7%
Preventive Services	2,903	2,756	5.3%
Inpatient Admissions	67	66	2.4%
Average Cost Per Admission	\$23,789	\$25,012	-4.9%
Emergency Room (ER) Visits	194	156	24.6%
Average ER Visit Cost	\$2,804	\$2,772	1.2%
Urgent Care (UC) Visits	503	334	50.4%
Average UC Visit Cost	\$199	\$194	2.7%
Rx Scripts	11,149	10,166	9.7%
Average Cost per Script	\$165	\$158	4.5%

#### **Utilization Dashboard**

Current Period: Oct 2021 – Sep 2022 Prior Period: Oct 2020 – Sep 2021

#### Claims Summary<sup>1</sup>

	Total Cost (PMPM) % of Total Cost		Current Trend		
Medical	\$691.85	82%		5.1%	
Inpatient Facility	\$130.54	15%	•	9.3%	
Outpatient Facility	\$284.05	34%		11.7%	
Professional Services	\$256.69	30%		7.0%	
Ancillary	\$20.58	2%		1.5%	
Pharmacy	\$154.69	18%		11.0%	
Total Cost	\$846.54		<b>A</b>	6.1%	

#### Key Utilization Metrics

Category (Utilization per 1,000)	<b>Current Period</b>	<b>Prior Period</b>	% Change
Office Visits	5,281	4,954	6.6%
Preventive Services	2,929	2,735	7.1%
Inpatient Admissions	67	69	-3.7%
Average Cost Per Admission	\$23,555	\$25,027	-5.9%
Emergency Room (ER) Visits	197	170	16.0%
Average ER Visit Cost	\$2,846	\$2,755	3.3%
Urgent Care (UC) Visits	469	421	11.4%
Average UC Visit Cost	\$205	\$195	5.3%
Rx Scripts	11,325	10,371	9.2%
Average Cost per Script	\$164	\$161	1.6%



 $<sup>^{\</sup>rm 1}$  Claims for the current period have been completed using a factor of 0.980

## Monthly All-User Email Impact



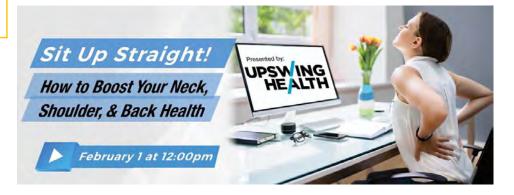




Email Topic	Sent*/Group	Open Rate	CTOR
HEP Monthly Seminars	State (1/11)	20%	6.3%
	SPP (1/11)	44%	1.2%
	State personal (1/11)	48%	1.7%
Upswing Health	State (1/24)	20%	7.7%
	SPP (1/24)	45%	2.9%
	State personal (1/30)	53%	1.6%

Open Rate = Unique Opens / Deliveries; Industry standard = 23.7%; CTOR = Unique Clicks / Unique Opens; Industry Standard = 13.4%





<sup>\*</sup>Email also sent to agency/group benefit contacts, call centers, Judicial and Higher Ed, HCCCC representatives



# **Questions and Comments**



# Adjourn